Oracle NetSuite



For more than 20 years, Oracle NetSuite has helped organisations grow, scale and adapt to change. NetSuite provides cloud financials / Enterprise Resource Planning (ERP), professional services automation and omnichannel commerce, used by more than 16,000 organisations and subsidiaries in over 200 countries and territories. Major industries include Manufacturing, Software, Retail, Professional Services, Wholesale Distribution, Advertising Media and Publishing, and Non-Profit.

Multi-national/company coverage > Multi-lingual, Multi-currency, Multi-company, Multi-subsidiary

Key reference sites > Gentrack, Trilogy International, City Rail Link, Yellow Pages, Xero, Trademe, Chain & Rigging Supplies, Springfree, BioPak, Seeing Machines, Geelong Cats, Flex Australia, Guzman y Gomez, Fresh Produce Group, Nuseed, Buildsafe, Cropmark, Homecare Medical, K9 Natural, Optimation, Sea Harvest

Industry focus > Construction, Distribution, Engineering, Entertainment, Financial Services, FMCG, Food & Beverage, Information Technology, Local/Central Government, Manufacturing, Media/Marketing/Comms, Not for Profit, Printing/Publishing, Retailing, Telecommunications/ Utilities, Transportation/Freight, Wholesaling



Hosting, architecture and licensing

Hosting options > Shared infrastructure in the cloud (SaaS)

User access > All screens are web-native, fully responsive on any device, All screens are accessible via browser and any mobile device (100% cloud-based SaaS)

Licensing options (i.e. licensing is based upon) > Monthly subscription fee billed on an annual contract: base fee + modules and numbers of users



Modules and functionality

Financials > G/L, AR/AP, P&L, Balance Sheet, Cost Centre/Profit Centre/Profitability Analysis, Procurement (Regs, PO, SCM updates), Project Acctg, Inventory Acctg and Services Acctg (jobs, timesheet, billing), Tax Mgmt, Asset Mgmt (Acquire, dispose, depreciate), Employee Travel & Expense Mgmt, Payroll Mgmt, Treasury & Cash Mgmt, Landed Cost/ Forex Mgmt, Revenue Recognition Mgmt, Consolidations, Revenue Recognition, Subscription Billing, Financial Planning and Analysis, Financial Reporting and Analytics, Global Acctg and Consolidation

Manufacturing > Basic manufacturing, MRP (sales and inventory drive production and procurement), Make-to-order, Make-to-stock, Process manufacturing, Production scheduling, Complex (BOMs, Assemblies, Kitting, Configuration), Shop Floor Planning, Scheduling, Control, Jobbing, Quality Control, Sales & Ops Planning & Forecasting, By-Product/Scrap Mgmt, Engineering Change Orders, Demand Planning, Shop Floor Control, QA, PLM Integration, Routings

Distribution, Shipping and Fulfilment > Basic (delivery status, invoice on dispatch), Route planning, Transport optimisation, Integration with freight carriers/tracking, Customer self-service for shipping status, Cross-Docking, Returns/Warranties/Repairs, Returns, Work Orders, Warranties/Repairs, Cross-subsidiary fulfillment

E-commerce > Integrated web store and CMS, Product images and meta-data, Sales/ inventory integration, Reverse logistics, Customer ordering portal (PO upload), API/Out-of-Box Integration with 3rd Party(s), E-Invoicing (PEPPOL/Oth), Promotions, Merchandising, Site Search, Automated up/cross-selling, PCI-DSS compliance, Drop Ship

Planning/Forecasting/Analytics > Budget vs Actual, Drilldown to transaction from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard, Demand Planning, Data/Analytics integrations, Data Analytics and Visualisation (pivoting, charts, graphs), NetSuite Connect offers ODBC, JDBC and ADO.NET drivers that enable connectivity to variety of compatible applications, including Microsoft(r) Excel, BIRST, Adaptive and many other compatible applications

Inventory/Warehouse > Available to order, POS/e-commerce integration, Available to pick, Scan pick/pack/dispatch control, Quality control, Receiving/putaway, FIFO/Aged Stock, Lot/ Serial/Bin/Batch Traceability, Kits/Assemblies, Lot/Serial/Bin tracking, Cycle counting, Mobility

CRM/Sales > Customer activity/notes/e-mail integration, Single customer view (contacts, orders, sales, credit), Campaign Mgmt, Marketing automation, Mobile sales (browser/ tablet order/re-order), Sales Automation, Case Mgmt, Customer/Partner Portal, Incentive Compensation Mgmt, Partner Relationship Mgmt

Other features/modules > Document Mgmt, Approval workflows, Knowledgebase, Mobile interface, Responsive design, Warehouse Mgmt System, Supply Chain Mgmt, Contract Mgmt, Demand Planning, Order Fulfilment, Order Entry, Procurement, Purchase Order, Shipping, Human Capital Mgmt, Professional Services Automation



A/NZ sites installed 200-500

KZ

Appropriate for businesses of size (\$A turnover) A\$5m-\$250m

\$\$

Licence costs (indicative \$AUD/usr/mth) \$75-\$100

Contact details

A/NZ Vendor contacts Oracle NetSuite Australia

AU: +61 2 9491 1000 infoapac@netsuite.com www.netsuite.com.au

A/NZ Partner contacts

FUSION5

Fusion5

NZ: Auckland HQ (Watn, ChCh, Dun) +64 9 379 0525) or 0800 354 357 lisa.nicks@fusion5.co.nz www.fusion5.co.nz

AU: Melbourne HQ (+ Bris. Svd. Adl. Per) +61 3 9922 5519 or 1300 156 640 www.fusion5.com.au

JCurve Solutions

www.jcurve.com.au

Annexa

www.annexa.com.au

LiberateIT

www.liberateit.co.nz www.liberateit.com.au

Klugo

www.klugogroup.com

onlineone

www.onlineone.com.au 1300 850 900

< BACK TO CONTENTS