SAP Business One v10.0

SAP Business One is an affordable and scalable solution designed to drive profitability for SME business. SAP Business One brings together a single view of every critical business function across financial management, warehousing , purchasing, inventory, manufacturing, banking, sales, and CRM. This means organisations gain real-time visibility across all operations, and the ability to understand and respond to changes in your business as they happen through the built-in analytics functionality.

Multi-national/company coverage > Multi-lingual, Multi-currency, Multi-company

Key reference sites > Allianz Global Assist, Aqueo, ICC Cricket World Cup, EQC, Procal Dairies, Beston Global Foods, Nature One Dairy, Metro Parking, XTM Clothing, Outdoor Education, Evans & Partners

Industry focus > Agriculture/Fisheries, Automotive, Construction, Dairy, Distribution, Education, Engineering, Entertainment, Financial Services, FMCG, Food & Beverage, Healthcare, Information Technology, Local/Central Government, Manufacturing, Media/Marketing/Comms, Mining & Resources, Primary Industry, Not for Profit, Retailing, Sports and Recreation, Trade Services, Telecommunications/Utilities, Transportation/Freight and Wholesaling

Hosting, architecture and licensing

Hosting options > On client premises, Dedicated infrastructure in the client's chosen cloud environment, Dedicated infrastructure in the vendor's cloud environment, or in any data centre of choice (Cloud) User access All screens are accessible via browser (100% cloud-based SaaS)

User access > Desktop screens are browser-enabled, Selected screens have been redesigned for browser use (sales, mobile workers etc), Via a desktop (client/server), Via mobile application (iOS, Android)

Licensing options (i.e. licensing is based upon) > Up front licence fee, subscription-based licence fee, or SaaS pricing models available. Ongoing software maintenance fees charged as % of licence cost, per named user, per month, fixed contract term, $125-175 (Cloud)

Modules and functionality

Financials > G/L, AR/AP, P&L, Balance Sheet, Cost Centre/Profit Centre/Profitability Analysis, Procurement (Requisitions, PO, SCM updates), Project Acctg, Inventory Acctg, Services Acctg (Jobs, Timesheet, Billing), Tax Mgmt, Asset Mgmt (Acquire, dispose, depreciate), Treasury & Cash Mgmt, Landed Cost/Forex Mgmt, Consolidations

Manufacturing > Basic manufacturing, MRP (sales and inventory drive production and procurement), Make-to-order, Make-to-stock, Process manufacturing, Production scheduling, Complex (BOMs, Assemblies, Kitting, Configuration), Quality Control, Sales & Ops Planning & Forecasting, By-Product/Scrap Mgmt, Co-Product/By-Product/Scrap Mgmt

Distribution, Shipping and Fulfilment > Basic (delivery status, invoice on dispatch), Route planning, Transport optimisation, Integration with freight carriers/tracking, Returns/Warranties/Repairs

E-commerce > Product images and meta-data, Sales/inventory integration, Reverse logistics, API/Out-of-Box Integration with 3rd Party(s), Amazon/eBay/Trademe marketplace APIs, Out of box integration with several third party e-commerce products.

Planning/Forecasting/Analytics > Budget vs Actual, Drilldown to transaction from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard, Demand Planning, SAP HANA in-memory analytics

Inventory/Warehouse > Available to order, POS/e-commerce integration, Available to pick, Scan pick/pack/dispatch control, Quality control, Receiving/putaway, FIFO/Aged Stock, Lot/Serial/Bin/Batch Traceability

CRM/Sales > Customer activity/notes/e-mail integration, Single customer view (contacts, orders, sales, credit), Campaign Mgmt, Mobile sales (browser/tablet order/re-order), Lead Mgmt, sales and marketing reporting

Other features/modules > SAP Business One offers pre-configured industry solutions to accelerate implementation timelines

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A/NZ sites installed
1,000+

Appropriate for businesses of size ($A turnover)
A$5m-$250m

Licence costs (indicative $AUD/usr/mth)
$100-$150

Contact details

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