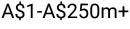# HansaWorld Standard ERP

Standard ERP is a software solution suitable for growing organizations looking for a comprehensive ERP system with an integrated CRM module. It has a series of modules designed specifically for certain industries. It can be installed on-premise or hosted in the cloud, it can run on Unix, Linux, Apple OS, and Windows and it is accessible via a web browser on a range of mobile devices. Pricing is based on a per-user, per-month subscription model with additional charges for extra modules.

A/NZ INSTALLED SITES

<50

APPROPRIATE FOR BUSINESSES OF SIZE ($A TURNOVER)

A$1-A$250m+

LICENCE COSTS (INDICATIVE $AUD/USR/MTH)

Pricing for this product is not made public

Contact details

A/NZ Vendor contacts
HansaWorld Australia Pty Ltd, Sydney NSW
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A/NZ Partner contacts
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NZ:
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Multi-national/company coverage
Multi-lingual, Multi-currency, Multi-company

Key reference sites
GJ Johnson Group, Airtec, Marine Plant Systems, ANZ Staff Club

Industry focus
Construction, Distribution, Education, Engineering, Financial Services, FMCG, Food & Beverage, Healthcare, Hospitality/Tourism, Information Technology, Local/Central Government, Manufacturing, Media/Marketing/Comms, Mining & Resources, Not for Profit, Printing/Publishing, Retailing, Sports and Recreation, Trade Services, Telecommunications/Utilities, Transportation/Freight, Wholesaling

Hosting, architecture and licensing

Hosting options
On client premises, Dedicated infrastructure in the client's or vendor's cloud environment, Shared infrastructure in the cloud (SaaS)

User access
Desktop screens are browser-enabled, Selected screens have been redesigned for browser use (sales, mobile workers etc), Via a desktop application (client/server), Via mobile application (iOS, Android)

Licensing options (i.e. licensing is based upon)
Up front licence fee but spread across contractual term, Per named user, per month, Per concurrent user, per month

Modules and functionality

Financials
G/L, AR/AP, P&L, Balance Sheet, Cost Centre/Profit Centre/Profitability Analysis, Procurement (Requisitions, PO, SCM updates), Project Accounting, Inventory Accounting, Services Accounting (Jobs, Timesheet, Billing), Tax Management, Asset Management (Acquire, dispose, depreciate), Employee Travel & Expense Management, Treasury & Cash Management, Landed Cost/Forex Management, Revenue Recognition Management, Consolidations

Manufacturing
Basic manufacturing, MRP (sales and inventory drive production and procurement), Make-to-order, Make-to-stock, Process manufacturing, Production scheduling, Complex (BOMs, Assemblies, Kitting, Configuration), Jobbing, Quality Control, Sales & Ops Planning & Forecasting

Distribution, Shipping and Fulfilment
Basic (delivery status, invoice on dispatch), Integration with freight carriers/tracking, Customer self-service for shipping status, Cross-Docking, Returns/Warranties/Repairs

E-commerce
Integrated web store and CMS, Product images and meta-data, Sales/inventory integration, Customer ordering portal (PO upload), API/Out-of-Box Integration with 3rd Party(s), E-Invoicing (PEPPOL or other standard), Amazon/eBay/Trademe marketplace APIs

Planning/Forecasting/Analytics
Budget vs Actual, Drilldown to transaction from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard, Demand Planning

Inventory/Warehouse
Available to order, POS/e-commerce integration, Available to pick, Scan pick/pack/dispatch control, Quality control, Receiving/putaway, FIFO/Aged Stock, Lot/Serial/Bin/Batch Traceability

CRM/Sales
Customer activity/notes/e-mail integration, Single customer view (contacts, orders, sales, credit), Campaign management, Marketing automation, Mobile sales (browser/tablet order/re-order)

Other features/modules
Learning Management System, Integrated Telephony, Artificial Intelligence Functions