Microsoft Dynamics 365 Business Central

Microsoft Dynamics 365 Business Central is a cloud-based Enterprise Resource Planning (ERP) solution for small and medium-sized business. It is an all-in-one platform that enables organisations to manage various aspects of their operations. FUJIFILM MicroChannel offers custom apps, integrated with Business Central. Key solutions include VinPoint for winery, apps for complex project management, and Landed Costs for import cost calculations, enhancing Business Central's functionality.

A/NZ INSTALLED SITES

500-1,000

APPROPRIATE FOR BUSINESSES OF SIZE ($A TURNOVER)

A$5m-A$250m

LICENCE COSTS (INDICATIVE $AUD/USR/MTH)

$100-$150

Contact details

A/NZ Vendor contacts

Microsoft New Zealand
Kirsty Chapman
www.microsoft.com
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A/NZ Partner contacts

FUJIFILM

FUJIFILM MicroChannel
AU (NSW):
1300 440 444
info@microchannel.com.au
www.microchannel.com.au

NZ (AKL):
0800 024 833
info@microchannel.co.nz
www.microchannel.co.nz

Microsoft partner portal:
https://pinpoint.microsoft.com/en-nz/

Multi-national/company coverage
Multi-lingual, Multi-currency, Multi-company

Key reference sites
Country Care, Tip Top Meats, Food & Dairy, JOST Australia, CH Robinson, Birch&Waite, WaterShop, Flagstaff Group, Orro

Industry focus
Agriculture/Fisheries, Distribution, Education, Engineering, Entertainment, Financial Services, FMCG, Food & Beverage, Healthcare, Hospitality/Tourism, Information Technology, Manufacturing, Media/Marketing/Comms, Not for Profit, Printing/Publishing, Retailing, Sports and Recreation, Trade Services, Transportation/Freight, Wholesaling, Wine

Hosting, architecture and licensing

Hosting options
On client premises, Dedicated infrastructure in the client's chosen cloud environment, Shared infrastructure in the cloud (SaaS)

User access
All screens are web-native, fully responsive on any device, Desktop screens are browser-enabled, Selected screens have been redesigned for browser use (sales, mobile workers etc), Via mobile application (iOS, Android)

Licensing options (i.e. licensing is based upon)
Up front licence fee, Up front licence fee but spread across contractual term, Ongoing software maintenance fees as % of licence cost, Per named user, per month, Fixed contract term, Free trial period

Modules and functionality

Financials
G/L, AR/AP, P&L, Balance Sheet, Cost Centre/Profit Centre/Profitability Analysis, Procurement (Requisitions, PO, SCM updates), Project Accounting, Inventory Accounting, Services Accounting (Jobs, Timesheet, Billing), Tax Management, Asset Management (Acquire, dispose, depreciate), Treasury & Cash Management, Landed Cost/Forex Management, Revenue Recognition Management, Consolidations, AP Automation and Expense Management extension

Manufacturing
Basic manufacturing, MRP (sales and inventory drive production and procurement), Make-to-order, Make-to-stock, Process manufacturing, Production scheduling, Complex (BOMs, Assemblies, Kitting, Configuration), Shop Floor Planning, Scheduling, Control, Jobbing, Sales & Ops Planning & Forecasting, Quality control extension

Distribution, Shipping and Fulfilment
Basic (delivery status, invoice on dispatch), Cross-Docking, Returns/Warranties/Repairs, Integration with freight carriers/tracking extension | Transport optimisation extension

E-commerce
Integrated web store and CMS, Sales/inventory integration, API/Out-of-Box Integration with 3rd Party(s), E-Invoicing (PEPPOL or other standard), Integration Extension Available to Third Party e-Commerce Available

Planning/Forecasting/Analytics
Budget vs Actual, Drilldown to transaction from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard, Demand Planning, Data/Analytics integrations (add specific detail in 'Other' below), Solver Reporting, Power BI, JetReports

Inventory/Warehouse
Available to order, POS/e-commerce integration, Available to pick, Scan pick/pack/dispatch control, Receiving/putaway, FIFO/Aged Stock, Lot/Serial/Bin/Batch Traceability, Tasklet Factory, Insightworks | Quality Control Extension

CRM/Sales
Customer activity/notes/e-mail integration, Single customer view (contacts, orders, sales, credit), Campaign management, Mobile sales (browser/tablet order/re-order), Microsoft Dynamics 365 Sales

Other features/modules
Native interoperability across the Microsoft platform including Machine Learning, Cortana Intelligence Suite, Microsoft Power Platform, Office 365, Talent/HCM integration, embedded Power BI and access to third-party extensions