

# Microsoft Dynamics 365 for Finance and Operations



Microsoft Dynamics 365 for Finance and Operations is a comprehensive ERP suite for mid - large organisations which is deployed in the cloud (Azure). Microsoft Dynamics 365 is a highly scalable solution providing multi-site, multi-currency and regional localisation built on the Microsoft power platform which promotes productivity and collaboration and allows organisations scale with the solution as it delivers value faster and drives innovation across the organisation. Strong focus on new capability around IoT, mixed reality, and AI together to improve visibility across your global operations and act on predictive insights that increase supply chain and manufacturing productivity.



**A/NZ INSTALLED SITES**

**250**



**APPROPRIATE FOR BUSINESSES OF SIZE (\$A TURNOVER)**

**A\$100m-A\$1b+**



**LICENCE COSTS (INDICATIVE \$AUD/USR/MTH)**

From \$11 - \$247.10

<https://dynamics.microsoft.com/en-au/pricing/>

## Multi-national/company coverage

Multi-lingual, Multi-currency, Multi-company, Multi-Site

## Key reference sites

Metro Performance Glass, Cavalier Bremworth

## Industry focus

Agriculture/Fisheries, Construction, Distribution, Engineering, Entertainment, FMCG, Food & Beverage, Local/ Central Government, Manufacturing, Mining & Resources, Primary Industry, Retailing, Trade Services, Wholesaling, Equipment, Rental and Fleet management, Public Sector, Professional Services

## Hosting, architecture and licensing

### Hosting options

True Multi Tenant Cloud leveraging Microsoft Azure Cloud

### User access

Via modern browsers

### Licensing options (i.e. licensing is based upon)

Per named user, per month

## Modules and functionality

### Financials

G/L, AR/AP, P&L, Balance Sheet, Cost Centre/Profit Centre/Profitability Analysis, Procurement (Requisitions, PO, SCM updates), Project Acctg, Inventory Acctg, Services Acctg (Jobs, Timesheet, Billing), Tax Mgmt, Asset Mgmt (Acquire, dispose, depreciate), Employee Travel & Expense Mgmt, Landed Cost/Forex Mgmt, Revenue Recognition Mgmt, Consolidations, Fixed Assets, Budgeting

### Manufacturing

Basic manufacturing, MRP (sales and inventory drive production and procurement), Make-to-order, Make-to-stock, Process manufacturing, Production scheduling, Complex (BOMs, Assemblies, Kitting, Configuration), Shop Floor Planning, Scheduling, Control, Jobbing, Quality Control, By-Product/Scrap Mgmt, Lean Manufacturing, Mixed Mode Manufacturing. Brings IoT, mixed reality, and AI together to improve visibility across your global operations and act on predictive insights that increase supply chain and manufacturing productivity

### Distribution, Shipping and Fulfilment

Basic (delivery status, invoice on dispatch), Route planning, Cross-Docking, Returns/Warranties/Repairs, Carrier Interfaces, Transportation Mgmt

### E-commerce

Product images and meta-data, Sales/inventory integration, Reverse logistics, Customer ordering portal (PO upload), Native connectors for Epi (CMS) and integrated with Sana Portal E-commerce

### Planning/Forecasting/Analytics

Budget vs Actual, Drilldown to transaction from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard, Demand Planning, Data/Analytics integrations, Native PowerBI integration

### Inventory/Warehouse

Available to order, POS/e-commerce integration, Available to pick, Scan pick/pack/dispatch control, Quality control, Receiving/putaway, FIFO/Aged Stock, Lot/Serial/Bin/Batch Traceability, Advanced WMS module (native mobility scanning solution)

### CRM/Sales

Marketing automation, Mobile sales (browser/tablet order/re-order), Dynamics 365 has a full CRM suite that clients use alongside Finance and Operations

### Other features/modules

Native interoperability across the Microsoft platform including Machine Learning, Cortana Intelligence Suite, Microsoft Power Platform, Office 365, Talent/HCM integration, embedded Power BI and access to third-party extensions

## Contact details

### A/NZ Vendor contacts

#### Microsoft New Zealand

NZ: +64 9 362 5800

[www.microsoft.co.nz](http://www.microsoft.co.nz)

#### Microsoft Australia

AU: 1 800 234 085

[www.microsoft.com.au](http://www.microsoft.com.au)

### A/NZ Partner contacts

## FUJIFILM

#### FUJIFILM MicroChannel

#### AU (NSW):

1300 440 444

[info@microchannel.com.au](mailto:info@microchannel.com.au)

[www.microchannel.com.au](http://www.microchannel.com.au)

#### NZ (AKL):

0800 024 833

[info@microchannel.co.nz](mailto:info@microchannel.co.nz)

[www.microchannel.co.nz](http://www.microchannel.co.nz)

#### Microsoft partner portal:

<https://pinpoint.microsoft.com/en-nz/>