

SAP Business ByDesign



SAP Business ByDesign is the premier SAP, cloud native fully featured ERP platform that fast growing, mid to large market businesses trust to run. The end to end business suite unifies all core functions bringing together powerful embedded analytics and best businesses processes fine-tuned using 40+ years of SAP experience.



A/NZ INSTALLED SITES

500-1,000



APPROPRIATE FOR BUSINESSES OF SIZE (\$A TURNOVER)

A\$15m-A\$250m



LICENCE COSTS (INDICATIVE \$AUD/US\$/MTH)

\$110-\$200

Multi-national/company coverage

Multi-lingual, Multi-currency, Multi-company

Key reference sites

Makinex, Stork Australia, Adventist Aged Care, Deague Group, Martinus Rail, QBiotics, Cantel Australia, The Good Group, Apollo Care, Visentia New Zealand

Industry focus

Agriculture/Fisheries, Construction, Discrete Manufacturing, Distribution, Education, Entertainment, Financial Services, FMCG, Food & Beverage, Healthcare, Hospitality/Tourism, Information Technology, Local/Central Government, Manufacturing, Media/Marketing/Comms, Mining & Resources, Primary Industry, Professional services, Not for Profit, Printing/Publishing, Retailing, Sports and Recreation, Trade Services, Telecommunications/Utilities, Transportation/Freight and Wholesaling

Hosting, architecture and licensing

Hosting options

Shared infrastructure in the cloud (SaaS), Native cloud application. Data hosted within AU

User access

All screens are web-native, fully responsive on any device, Desktop screens are browser-enabled, Selected screens have been redesigned for browser use (sales, mobile workers etc), Via mobile application (iOS, Android)

Licensing options (i.e. licensing is based upon)

Subscription only, flexible quarterly or annual billing model, per named user

Modules and functionality

Financials

G/L, AR/AP, P&L, Balance Sheet, Cost Centre/Profit Centre/Profitability Analysis, Procurement (Requisitions, PO, SCM updates), Project Acctg, Inventory Acctg, Services Acctg (Jobs, Timesheet, Billing), Tax Mgmt, Asset Mgmt (Acquire, dispose, depreciate), Treasury & Cash Mgmt

Manufacturing

Basic manufacturing, MRP (sales and inventory drive production and procurement), Make-to-order, Make-to-stock, Production scheduling, Complex (BOMs, Assemblies, Kitting, Configuration), Shop Floor Planning, Scheduling, Control, Quality Control, Sales & Ops Planning & Forecasting, By-Product/Scrap Management

Distribution, Shipping and Fulfilment

Basic (delivery status, invoice on dispatch), Integration with freight carriers/tracking, Returns/Warranties/Repairs

E-commerce

Product images and meta-data, Sales/inventory integration, API/Out-of-Box Integration with 3rd Party(s)

Planning/Forecasting/Analytics

Budget vs Actual, Drilldown to transaction from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard, Demand Planning

Inventory/Warehouse

Available to order, POS/e-commerce integration, Available to pick, Scan pick/pack/dispatch control, Quality control, Receiving/putaway, FIFO/Aged Stock, Lot/Serial/Bin/Batch Traceability

CRM/Sales

Customer activity/notes/e-mail integration, Single customer view (contacts, orders, sales, credit), Marketing automation, Mobile sales (browser/tablet order/re-order), Lead, Opp and customer

Other features/modules

Project Mgmt (integration with HR, external service providers, resource availability, project service orders) – refer detail [here](#).

Contact details

A/NZ Vendor contacts

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A/NZ Partner contacts



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