

MYOB Exo



MYOB Exo is an on premise business management solution (ERP and HRM) designed and developed exclusively for local Australian and New Zealand medium sized businesses to offer company-wide insight and control.



A/NZ INSTALLED SITES

2,000



APPROPRIATE FOR BUSINESSES OF SIZE (\$A TURNOVER)

A\$2m-A\$250m+



LICENCE COSTS (INDICATIVE \$AUD/USR/MTH)

Price upon enquiry

* Estimate for indicative purposes

Multi-national/company coverage

Multi-currency, Multi-company

Key reference sites

Abode Living, BrightLights, Daiwa Food, Monacellars, Ronald McDonald and Unitex

Industry focus

Agriculture/Fisheries, Construction, Distribution, FMCG, Food & Beverage, Manufacturing, Not for Profit, Retailing, Trade Services, Wholesaling

Hosting, architecture and licensing

Hosting options

On client premises

User access

Core application primarily via Windows desktop application (SQL client/server), or via mobile ReST application (iOS)

Licensing options (i.e. licensing is based upon)

Up front licence fee, Ongoing software maintenance fees as % of licence cost, Per concurrent user, per month, Price upon enquiry

Modules and functionality

Financials

G/L, AR/AP, P&L, Balance Sheet, Cost Centre/Profit Centre/Profitability Analysis, Procurement (Requisitions, PO, SCM updates), Project Accounting, Inventory Accounting, Services Accounting (Jobs, Timesheet, Billing), Works orders and Jobbing Manufacturing

Manufacturing

Basic manufacturing, Bills of Materials and Kitting, Make-to-order, Make-to-stock. Works orders and Jobbing Manufacturing

Distribution, Shipping and Fulfilment

Flexible Sales orders, Backorder and release management, consignments, Sales order Consolidation

E-commerce

Third party integration

Planning/Forecasting/Analytics

Budget vs Actual, Slice/dice reporting, Forecast projections off actuals, KPI dashboard, Third party integration

Inventory/Warehouse

Available to order, POS/e-commerce integration, Available to pick

CRM/Sales

Customer activity/notes/e-mail integration, Single customer view (contacts, orders, sales, credit), Campaign management, Mobile sales (browser/tablet order/re-order)

Other features/modules

HRM & Payroll

Contact details

A/NZ Vendor contacts

MYOB

myob.com/exo

www.myob.com/au/

erp-software/contact/get-started

A/NZ Partner contacts

www.myob.com/au/

implementation-partners