

Oracle NetSuite



For more than 25 years, Oracle NetSuite has helped organisations grow, scale, and adapt to change. NetSuite provides an integrated system that includes financials / Enterprise Resource Planning (ERP), inventory management, HR, professional services automation and omnichannel commerce, used by more than 40,000 customers in 219 countries and dependent territories.



A/NZ INSTALLED SITES

200-500



APPROPRIATE FOR BUSINESSES OF SIZE (\$A TURNOVER)

A\$5m-A\$250m



LICENCE COSTS (INDICATIVE \$AUD/US\$/MTH)

\$75-\$100

Contact details

Oracle NetSuite Australia

AU: +61 2 9491 1000

infoapac@netsuite.com

www.netsuite.com.au

A/NZ Partner contacts



Fusion5

www.fusion5.com

NZ: 0800 354 357

Akl, ChCh, Wgtn, Dun

AU: 1300 156 640

Syd, Mel, Bri, Ade, Perth

Annexa

www.annexa.com.au

CloudZoneOne

www.czo.co.nz

JCurve Solutions

www.jcurve.com.au

Klugo

www.klugogroup.com

Ogg

www.oggolutions.co.nz

Salsa (Verde Group)

www.verde.co.nz

Multi-national/company coverage

Multi-lingual, Multi-currency, Multi-company, Multi-subsiary

Key reference sites

Gentrack, Trilogy International, City Rail Link, Yellow Pages, Xero, Trademe, Chain & Rigging Supplies, Springfree, BioPak, Seeing Machines, Geelong Cats, Flex Australia, Guzman y Gomez, Fresh Produce Group, Nuseed, Buildsafe, Cropmark, Homecare Medical, K9 Natural, Optimation, Sea Harvest

Industry focus

Construction, Distribution, Engineering, Entertainment, Financial Services, FMCG, Food & Beverage, Information Technology, Local/Central Government, Manufacturing, Media/Marketing/Comms, Not for Profit, Printing/Publishing, Retailing, Telecommunications/Utilities, Transportation/Freight, Wholesaling

Hosting, architecture and licensing

Hosting options

Shared infrastructure in the cloud (SaaS)

User access

All screens are web-native, fully responsive on any device, All screens are accessible via browser and any mobile device (100% cloud-based SaaS)

Licensing options (i.e. licensing is based upon)

Monthly subscription fee billed on an annual contract: base fee + modules and numbers of users

Modules and functionality

Financials

G/L, AR/AP, P&L, Balance Sheet, Cost Centre/Profit Centre/Profitability Analysis, Procurement (Requisitions, PO, SCM updates), Project Acctg, Inventory Acctg, Services Acctg (Jobs, Timesheet, Billing), Tax Mgmt, Asset Mgmt (Acquire, dispose, depreciate), Employee Travel & Expense Mgmt, Payroll Mgmt, Treasury & Cash Mgmt, Landed Cost/Forex Mgmt, Revenue Recognition Mgmt, Consolidations, Revenue Recognition, Subscription Billing, Financial Planning and Analysis, Financial Reporting and Analytics, Global Acctg and Consolidation

Manufacturing

Basic manufacturing, MRP (sales and inventory drive production and procurement), Make-to-order, Make-to-stock, Process manufacturing, Production scheduling, Complex (BOMs, Assemblies, Kitting, Configuration), Shop Floor Planning, Scheduling, Control, Jobbing, Quality Control, Sales & Ops Planning & Forecasting, By-Product/Scrap Mgmt, Engineering Change Orders, Demand Planning, Shop Floor Control, QA, PLM Integration, Routings

Distribution, Shipping and Fulfilment

Basic (delivery status, invoice on dispatch), Route planning, Transport optimisation, Integration with freight carriers/tracking, Customer self-service for shipping status, Cross-Docking, Returns/Warranties/Repairs, Returns, Work Orders, Warranties/Repairs, Cross-subsiary fulfillment

E-commerce

Integrated web store and CMS, Product images and meta-data, Sales/inventory integration, Reverse logistics, Customer ordering portal (PO upload), API/Out-of-Box Integration with 3rd Party(s), E-Invoicing (PEPPOL or other standard), Promotions, Merchandising, Site Search, Automated up/cross-selling, PCI-DSS compliance, Drop Ship

Planning/Forecasting/Analytics

Budget vs Actual, Drilldown to transaction from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard, Demand Planning, Data/Analytics integrations (add specific detail in 'Other' below), Data Analytics and Visualisation (pivoting, charts, graphs), NetSuite Connect offers ODBC, JDBC and ADO.NET drivers that enable connectivity to variety of compatible applications, including Microsoft, Excel, BIRST, Adaptive and many other compatible applications

Inventory/Warehouse

Available to order, POS/e-commerce integration, Available to pick, Scan pick/pack/dispatch control, Quality control, Receiving/putaway, FIFO/Aged Stock, Lot/Serial/Bin/Batch Traceability, Kits/Assemblies, Lot/Serial/Bin tracking, Cycle counting, Mobility

CRM/Sales

Customer activity/notes/e-mail integration, Single customer view (contacts, orders, sales, credit), Campaign Mgmt, Marketing automation, Mobile sales (browser/tablet order/re-order), Sales Automation, Case Mgmt, Customer/Partner Portal, Incentive Compensation Mgmt, Partner Relationship Mgmt

Other features/modules

Document Mgmt, Human Capital Mgmt, Professional Services Automation