

# SAP Business One v9.2



SAP Business One is an affordable and scalable solution designed to drive profitability for SME business. SAP Business One brings together a single view of every critical business function across financial management, warehousing, purchasing, inventory, manufacturing, banking, sales, and CRM. This means organisations gain real-time visibility across all operations, and the ability to understand and respond to changes in your business as they happen through the built-in analytics functionality.

**Multi-national/company coverage** > Multi-lingual, Multi-currency, Multi-company

**Key reference sites** > Allianz Global Assist, Aqueo, ICC Cricket World Cup, EQC, Procal Dairies, Beston Global Foods, Nature One Dairy, Metro Parking, XTM Clothing, Outdoor Education, Evans & Partners

**Industry focus** > Agriculture/Fisheries, Automotive, Construction, Dairy, Distribution, Education, Engineering, Entertainment, Financial Services, FMCG, Food & Beverage, Healthcare, Information Technology, Local/Central Government, Manufacturing, Media/Marketing/Comms, Mining & Resources, Primary Industry, Not for Profit, Retailing, Sports and Recreation, Trade Services, Telecommunications/Utilities, Transportation/Freight and Wholesaling

## Hosting, architecture and licensing

**Hosting options** > On client premises, Dedicated infrastructure in the client's chosen cloud environment, Dedicated infrastructure in the vendor's cloud environment, or in any data centre of choice (Cloud) User access All screens are accessible via browser (100% cloud-based SaaS)

**User access** > Desktop screens are browser-enabled, Selected screens have been redesigned for browser use (sales, mobile workers etc), Via a desktop (client/server), Via mobile application (iOS, Android)

**Licensing options (i.e. licensing is based upon)** > Up front licence fee, Up front licence fee but spread across contractual term, Ongoing software maintenance fees as % of licence cost, Per named user, per month, Fixed contract term, \$125-175 (Cloud)

## Modules and functionality

**Financials** > G/L, AR/AP, P&L, Balance Sheet, Cost Centre/Profit Centre/Profitability Analysis, Procurement (Requisitions, PO, SCM updates), Project Acctg, Inventory Acctg, Services Acctg (Jobs, Timesheet, Billing), Tax Mgmt, Asset Mgmt (Acquire, dispose, depreciate), Treasury & Cash Mgmt, Landed Cost/Forex Mgmt, Consolidations

**Manufacturing** > Basic manufacturing, MRP (sales and inventory drive production and procurement), Make-to-order, Make-to-stock, Process manufacturing, Production scheduling, Complex (BOMs, Assemblies, Kitting, Configuration), Quality Control, Sales & Ops Planning & Forecasting, By-Product/Scrap Mgmt, Co-Product/By-Product/Scrap Mgmt

**Distribution, Shipping and Fulfillment** > Basic (delivery status, invoice on dispatch), Route planning, Transport optimisation, Integration with freight carriers/tracking, Returns/Warranties/Repairs

**E-commerce** > Product images and meta-data, Sales/inventory integration, Reverse logistics, API/Out-of-Box Integration with 3rd Party(s), Amazon/eBay/Trademe marketplace APIs, Out of box integration with several third party e-commerce products.

**Planning/Forecasting/Analytics** > Budget vs Actual, Drilldown to transaction from reports, Slice/dice reporting, Forecast projections off actuals, KPI dashboard, Demand Planning, SAP HANA in-memory analytics

**Inventory/Warehouse** > Available to order, POS/e-commerce integration, Available to pick, Scan pick/pack/dispatch control, Quality control, Receiving/putaway, FIFO/Aged Stock, Lot/Serial/Bin/Batch Traceability

**CRM/Sales** > Customer activity/notes/e-mail integration, Single customer view (contacts, orders, sales, credit), Campaign Mgmt, Mobile sales (browser/tablet order/re-order), Lead Mgmt, sales and marketing reporting

**Other features/modules** > SAP Business One offers pre-configured industry solutions to accelerate implementation timelines



**A/NZ sites installed**  
1,000+



**Appropriate for businesses of size (\$A turnover)**  
A\$5m-\$250m



**Licence costs (indicative \$AUD/usr/mth)**  
\$100-150

## Contact details

### A/NZ Vendor contacts

**SAP Australia**  
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**SAP New Zealand**  
0800 300 727

### A/NZ Partner contacts



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[< BACK TO CONTENTS](#)